



Dynamics 365 Trends Top Plugin - Manual

Ref. Document: Trends Top Plugin Manual Author: Koen Van Damme Date: 6/02/2017





Contents

1.	INT	RODUCTION	3
2.	INS	TALLATION	4
	2.1.	Prerequisites	
	2.2.	Download	
	2.3.	Installation in Dynamics 365	5
3.	COI	NFIGURATION	
	3.1.	PLUGIN CONFIGURATION	
	3.2.	Security	9
	3.2.	.1. Assign the "Trends Top integration access" security role to the users	
	3.2.	.2. Modify existing security roles	
4	USI	ING THE TRENDS TOP PLUGIN	
	4.1.	QUERY TRENDS TOP FOR COMPANY DATA	
	4.2.	IMPORTING DATA	
	4.3.	Refresh data	
	4.4.	Work with Trends Top data in Dynamics 365	
5.	IMF	PORTED DATA	
	5.1.	ACCOUNT	
	5.2.	Солтаст	
	5.3.	Trendstop Company Figures	
6.	DO	CUMENT VERSIONING	





1. INTRODUCTION

The Trends Top Plugin allows you to view Trends Top company data from your Dynamics 365 environment. The data can also be imported back into your CRM data, allowing you to view and query the data in Dynamics 365.





2. INSTALLATION

2.1. Prerequisites

Before downloading and installing the plugin make sure to do the following:

- Be sure to have a Trends Top login for the CRM users who need to use the plugin.
- Contact Trends Top in order to get an API key. The API key is required to complete te setup.
- Make sure you have the privileges to import managed solutions into Dynamics 365.

2.2. Download

The Trends Top plugin for Dynamics 365 can be downloaded from the following location:



http://trendstop.be/dynamics-crm-download

Here you can enter your login information or request a new Trends Top Plug-in.

Trends Top Plugin for Micr	osoft Dynamics CRM Online				
Use this plugin in order tot easily inject You will be able to view and merge data	Trends Top company data into your CRM.				
How does it work:					
 You search the company when usir The plugin will automatically return Check and merge the data needed. You will be charged through the credit of the second second	ng CRM Online. Trends Top Company Information. dit mechanism: a set of company information + one contact = one credit.				
Quick demo of this smart integration (du	itch).				
What do you have to do:					
 Be sure to have a Trends Top login Contact <u>Trends Top</u> in order to get Read the <u>technical information</u>. Download the package using the bu Please do <u>report</u> technical issues. Support is provided by Net-it and ch development. 	for CRM users for which you want to install the plugin. an API key, needed to set up the integration. utton below. harged to client, since customized CRM can involve additional				
<u>Tip:</u> use the Trends Top Alert Service to you have merged data, since these char allow you to monitor up to 3,500 compar	o stay updated by mail in case of important changes in companies for which nges are not yet pushed through this plugin. A Trends Top XL login will nies.				
Use this plugin in order tot easily inject Trends Top company data into your CRM. You will be able to view and merge data. How does it work: • You search the company when using CRM Online. • The plugin will automatically return Trends Top Company Information. • Check and merge the data needed. • You will be charged through the credit mechanism: a set of company information + one contact = one credit. Quick demo of this smart integration (dutch). What do you have to do: • Be sure to have a Trends Top login for CRM users for which you want to install the plugin. • Contact <u>Trends Top</u> in order to get an API key, needed to set up the integration. • Read the <u>technical information</u> . • Download the package using the button below. • Please do regort technical issues. • Support is provided by Net-it and charged to client, since customized CRM can involve additional development. Tip: use the Trends Top Alert Service to stay updated by mail in case of important changes in companies for which you have merged data, since these changes are not yet pushed through this plugin. A Trends Top XL login will allow you to monitor up to 3,500 companies. Olk heb nog geen Trends Top login. Company Given name • Name • Email					
⊖lk heb nog ge	een Trends Top login.				
Company	•				
Given name	•				
Name	•				
Email	•				
	→ Download				





After clicking the download button, a download window will appear to download a .zip file. Save this zip file to your disk.

2.3. Installation in Dynamics 365

- 1. Open your Dynamics 365 environment in your browser.
- 2. Go to Settings \rightarrow Solutions.



3. In the solutions list menu choose Import.



4. In the **Import Solution** dialog, **Select Solution Package** step, use the file upload control to **select the downloaded zip file**.







- 5. Choose Next
- 6. The following step shows some information about the Trends Top solution. Choose **Next**.

Colution Information		
Solution Informatio	2n	
Name:	Trends Top	
Publisher:	Trends Top(biblo)	
Package Type:	Managed	
View solution packa	age details	
By enabling this	command, you consent to share your data with an external system. Dat	ta imported from

7. Make sure the checkbox 'Enable any SDK message processing steps included in the solution' is checked. Choose Import.

Impor	t Options	<u> </u>
Doct	Import Actions	
FUSI	Import Actions	
	Enable any SDK message processing steps included in the solution	
Import (NOTE: New business processes will be in the state that is defined by the solution provider. The state of processes that are already on the system won't be changed.	
Import Post I		
	<u>B</u> ack <u>I</u> mport	<u>C</u> ancel





8. You may need to wait a few moments while the solution import completes. If it is successful, you can view the results and choose Close.

Importing customizations. Please wait for the operation to complete

Importing Soluti	on					🕜 <u>H</u> elp
The import of	f solution: Trends Top co	mpleted with warnin	g.			
Date Time ψ	Туре	Display Name	Name	Status		
13:41:02.73	SDK Message Pr	PreTrendstopUs	PreTrendstopUs		Pr ^	
13:41:02.72	SDK Message Pr	PreTrendstopOr	PreTrendstopOr		Pr	
13:41:02.68	SDK Message Pr	PreTrendstopOr	PreTrendstopOr		Pr	
13:41:02.67	SDK Message Pr	PostTrendstopU	PostTrendstopU		Pc	
13:41:02.65	SDK Message Pr	PostTrendstopA	PostTrendstopA		Pc	
13:41:02.50	Process activation	Force name field	Force name field		N	
13:40:55.57	Dependencies C					
13:40:40.14	Security Role	Trends Top integ	Trends Top integ		Se	
13:40:38 20	CDK Maccone Dr	DraTrandstopi Is	DraTrandstoni Is	D.	D, ¥	
4				ы	4 Page 1	
				N	a regel	
				Download	Log File	<u>C</u> lose

9. The Trends Top plugin is now imported in Dynamics 365. You should see the trendstop plugin in the solution list.

All Solution	ns v				
🐉 New 🛛 🗙 Delete	📑 Import 🛛 📮 Export	Clone a Patch	Clone Solution	Apply Solution	Upgrade 🛛 🙀
Name	Display Name	Version	Installed On \downarrow	Package Type	Publisher
Trendstop	Trends Top	1.4.0.1	1/11/2017	Managed	Trends Top

10. Refresh the Dynamics 365 page in your browser. (Shortcut: F5)





3. CONFIGURATION

3.1. Plugin configuration

After downloading and installing the Trends Top plugin for Dynamics 365, some configuration is required. Open **Dynamics 365** and go to **Settings** \rightarrow **Trendstop Organization Settings**.

1	Dynamics 365	∽ Settings ∽ Sol	utions >			; م	9 + V	• • C	2 🕗
	Sales	Service	Marketing	Settings	Training				
	Business	Customization	System		Process Center	Extension	ns	Application	
Ļ	Business Management	Customizations	Administration	Email Configuration	Processes	H Trend	lstop Organizatio	C Interactive	e Service F
	Templates	Solutions	Security	Activity Feeds Configu	_			My Apps	
	Product Catalog	Dynamics Marketplace	Data Management	Activity Feeds Rules					>
	Service Management	Plug-In Trace Log	System Jobs	Dynamics 365 App for					
			Document Manageme	Relationship Insights					
			Auditing	-					

1. Create a new record by pressing the 'NEW' button in the toolbar.







2. Fill in the required fields like below and save the setting.

API Url	Enter: https://webapi.trendstop.be
АРІ Кеу	Enter the API Key you received from Trends Top.
API Secret	Enter the API Secret you received from Trends Top.
Integration Is Active	Make sure this field is set to 'Yes'.

Dynamics 3	65 ~ Settings ~	Trendstop Organizati > New Trendstop Orga	م	٢	+	Y	۲	[?]	0
SAVE 🚰 SAVE & CLOSI	NEW B FORM EDITOR						Υ	\downarrow	a ×
TRENDSTOP ORGANIZATION New Trenc General	i settings : information Istop Organiz	ation Settings -=							
Name *	Settings								
API Uri *	https://webapi.trendstop.be Enter vour API kev here								
API Secret *	Enter your API secret here								
Integration Is Active*	Yes								
Active									

3.2. Security

In order to use the Trends Top integration, CRM Users must have access to the custom entities that belong to the Trends Top solution. System administrators by default will have access to these entities. Other users (and teams) should be granted these privileges explicitly for the integration to work.

There are 2 ways to provide access to the users:

- > The solution includes a security role that provides these privileges. This security role can be assigned to the users.
 - or
- > Modify existing security roles with the required privileges for the Trends Top Entities.

The preferred way is the first option: assigning the provided security role to the users.





3.2.1. Assign the "Trends Top integration access" security role to the users

The approach described in this topics grants users access to use the Trends Top plugin in Dynamics 365 by assigning the out of the box security role to the users.

1. In Dynamics 365 go to **Settings** \rightarrow **Security**.

	Dynamics 365	∽ Settings ∽ Secu	rity			
Sal	es es	Service	Marketing	Setti	ngs	Training
Bu	siness	Customization	System			Proces
21	Business Management	Customizations	Administrat	ion 🏼 🏹	Email Configuration	>>> P
	Templates	Solutions	Security		Activity Feeds Configu	
٢	Product Catalog	Dynamics Marketplace	Data Manag	jement 🔚	Activity Feeds Rules	
÷r,	Service Management	← Plug-In Trace Log	System Jobs		Dynamics 365 App for	
Sec	urity	Contraction of the second				6 v
	Ch feature would you like to Users Add new users. Edit inform. Manage the teams, roles, a	a work with? ation about users and deactivate user records. nd licenses assigned to users.	Add desc	ms new teams and new memb ription and delete member	ers to existing teams. Modify the t s from teams.	eam
	Create new security roles. N organization.	fanage and delete existing security roles for y	our Dur Add	iness Units new business units. Edit an parent business unit.	d deactivate existing business unit	s. Change
	Field Security Profile Manage user and team per secured fields.	es missions to read, create, or write information i	in Dia Con i selection spection	rarchy Security figure hierarchy security, inc tting the model. You can als ify the entities to exclude fr	cluding enabling hierarchy modelin to specify how deep the hierarchy rom a hierarchy.	ig and goes, and
	Add new Position. Modify t	he Position description.	Add	ess Team Templates new team templates. Modi	fy the team template description.	





3. Select the users who need to use the Trends Top plugin.

	Dynamics 365	~					Q	C	+	J	7	۵	[?	r L	0
+ NE	W 💐 APPROVE EMAIL	REJECT EMAIL	År PRON	IOTE TO A	DMIN	MA موٹ	NAGE R	ROLES	a Cl	IANGE E	USINE	SS UNIT			
₩ E	Enabled User	s ×						Sec	irch for i	records				Q	
\checkmark	Full Name 🛧			Site			Busine	ess Unit			Title		Ŧ	С	<
	Adrienne Nunez						Trend	s Top							G
~	Angel Gibson						Trend	s Top							5
~	Angelina Sullivan						Trend	s Top							6
	Billie Parker						Trend	s Top							6
	Cassandra Riley						Trend	s Top							(
	Cathy Turner						Trend	s Top							
~	Cecelia Graves						Trend	s Top							E
	Drew Douglas						Trend	s Top							
	Dynamics 365 Administrate	or					Trend	s Top							
	Ethel Berry						Trend	s Top							
•	Felipe Fleming					_	Trend	s Top					I	+	
1 - 25	of 25 (3 selected)											М	Page 1	ŀ	
All	# A B C D	EFGH	1 J	K L	M	N O	P C	Q R	S	T U	V	W X	Y	Ζ	

4. Choose 'Manage Roles' in the toolbar.



5. Check the 'Trends Top integration access' security role in the list.

	Dynamics 365			م	I		7		[?]	
+ N	EW 💐 APPROVE EMAIL		DTE TO ADMIN	🎭 MANAGE	ROLES	CHAN	IGE BUSINE	ESS UNIT		
→	Enabled Use				_				\$	P
		Manage User H	Roles			>	<			
\checkmark	Full Name 🛧	What roles would you like to ap	oply to the 3 Use	ers you have se	lected?		se		T.	e <
	Adrienne Nunez									<u> </u>
\checkmark	Angel Gibson									arts
\checkmark	Angelina Sullivan	Schedule Manager	Busines:	p Unit						
	Billie Parker	Scheduler	Trends To	p			10			
	Cassandra Riley	System Administrator	Trends To Trends To	op D						
	cussandra kiicy	Trends Top integration access	Trends To	ip Ip						
	Cathy Turner	Vice President of Marketing	Trends To	p						G
~	Cecelia Graves	Vice President of Sales	Trends To	p		-				e
	Drew Douglas					el éla o				
	Dynamics 365 Administ	ability to extract your data. Acc	ess is enabled t	nrough multiple	e clients (i.e.	- 11			
	Ethel Berry	Dynamics 365 for Outlook, Dyn administer these access priviler	amics 365 for ta les by configuri	iblets, web-use na vour user's s	r). You m ecurity n	ay ole or	-			
		deminister trese decess prince	jes by contigent	iq your users s	county in	510 01				
4	Felipe Fleming			OK		Cancel			Þ	
1 - 2	25 of 25 (3 selected)		_	_	_	_	_	14.4	Page 1	
All	# A B C D	EEGHL	K L M	N O P	O R	SТ	u v	w x	Υ 7	

6. Choose OK.





3.2.2. Modify existing security roles

When you do not wish to use the "Trends Top integration access" security role, you can grant the required privileges by modifying existing security roles. Alternatively, you can create a brand new security role with the required privileges.

1. In Dynamics 365 go to **Settings** \rightarrow **Security**.



2. Choose Security Roles.







3. **Open** the **security role** you wish to modify.

Ⅲ Dynamics 365 ~	Settings 🗸	Security	م	5)	+	٦	7	Ę	3	[?]	
Security Roles												
Business Unit: Trends Top 🔻												
Server I 🖪 🕼 🛛 🗙 🛛 More Actions	•											
✓ Name ↑	Business	Unit										ð
Activity Feeds	Trends To	p										*
CEO-Business Manager	Trends To	p										
CSR Manager	Trends To	p										
Customer Service Representative	Trends To	p										
Delegate	Trends To	p										
Knowledge Manager	Trends To	p										
Marketing Manager	Trends To	p										
Marketing Professional	Trends To	p										
Sales Manager	Trends To	p										
✓ Salesperson	Trends To	P										
Schedule Manager	Trends To	р										
Scheduler	Trends To	p										+
1 - 17 of 17 (1 selected)											I4 € P	age 1 🕨
AII # A B C D E F	G Н I Ј К	L M	N	D P	Q	R	S	т и	V	W	х	Y Z

4. Extend the security role's privileges with the highlighted privileges.

Datails Core Percerds Marketing	Caler	Service	Business M	anagement	Senvice	Management	Customization	Missing Entitie	er Business Process Flows	Custom Entities
citicy map	Jucs	Service	- Costiness in	-	Jervice	management	~	maning entro	co bosiness riocess rions	Coston choices
Field	0	C	2	0	0					
Hierarchy Rule	0	C	2	0	0					
Import Job		C	2	0	0					
Option Set	0	C	<u> </u>	0	0					
Plug-in Assembly	0	•		0	0					
Plug-in Trace Log	0	()		0					
Plug-in Type	0	•		0	0					
Process	0	C)	0	0	0	0	0 0)	
Process Configuration	0	C	2	0						
Process Session	0	C	0	0	0	0	0	0 0)	
Publisher	0	C	0	0	0	0	0			
Relationship	0	C	<u> </u>	0	0					
Sdk Message	0	•		0	0					
Sdk Message Processing Step	0	•		0	0					
Sdk Message Processing Step Image	0	•		0	0					
Sdk Message Processing Step Secure Configuration	0	C)	0	0					





Details Core Records Marketing	Sales Servi	ce Busine	ss Management	Service	Management	Customization	Missing	Entities	Business Process Flows	Custom Entities
Entity	Create	Read	Write	Delete	Append	Append To	Assign	Share		
Filter	0	0	0	0	0	0	0	0		
Post Configuration	0	0	0	0	0	0				
Post Rule Configuration	0	0	0	0	0	0				
Profile Album	0	0	0	0	0	0	0	0		
Trendstop Api Command	•	•	•	•	•	•				
Trendstop Company Figures	•	•	•	•	٠	•				
Trendstop Organization Settings	0	٠	0	0	0	0				
Trendstop User Api Access	$\overline{\mathbf{Q}}$	9	•	•	•	$\overline{\mathbf{Q}}$	0	0		
Wall View	0	0	0	0	0	0				

5. Save the security role.





4. USING THE TRENDS TOP PLUGIN

Using the Trends Top plugin in Dynamics 365, can be easily done from the Account entity. From an account you can query Trends Top to import the Trends Top data for this account. Importing data costs credits, which are available when you have the right subscription.

4.1. Query Trends Top for company data

1. Open an account in Dynamics 365.







2. Navigate to the Trends Top tab on the account form. When a login screen is displayed, please login using your Trends Top credentials. Note that your credentials will not be stored.



3. Click on the button containing the account's name.







4. The plugin will search for matching companies on Trends Top. The results are displayed. Select a company and choose Continue.



- 5. The following company details will be displayed:
 - a. Company data: you current data in Dynamics 365 is shown in the 'Current' column. Data from Trends Top is displayed in the 'Trends Top' column. All available information is shown as separate rows. You can import Trends Top data by selecting the radio button in the 'Trends Top' column. This will be explained in section 4.2

Roularta	a Business I	nformation 999044570 📅
3 Contact data		
	Current	Trends Top
Name	Biblo	Roularta Business Information
Telephone	02/702.71.21	02/702.70.11
Fax	02/702.71.22	02/702.71.51
Website	Inttp://www.trendstop.be	http://www.roularta-business-information.be
Address Line 1	Raketstraat 50 17	Raketstraat 50 20
Address Line 2	۲	Raketstraat 50 20
Address Line 3	۲	Raketstraat 50 20
Postal Code	1130	● 1130
City	Evere	Evere
Province	۲	O Unknown





b. Financial data: shows which key figures and ratings are available in Dynamics 365 ('Current' column) and which are available on Trends Top ('Trends Top' column).

€ Fincancial data		
	Current	Trends Top
Key-figures		2015
Rating	n/a	n/a
Key figures include turnover, gr	oss margin, profit/los:	s, added value, investments, employees.

c. Contacts: shows a list of contacts that are known on Trends Top. The name and function of the contact is displayed. When a personal e-mail address is available, an envelope icon is shown next to the contact's name. If you wish to import data from Trends Top, check the checkbox in front of the contact's name.

L Contacts [15]	
 Hendrik De Nolf A Chairman/board Xavier Bouckaert A CEO Burt Riské A General manager Silvio Senkinz A 	
Sales manager Michel Wyckaert X Sales manager 	

d. Additional Trends Top data: additional information (company number, legal form, sector, nacebel, establishment date, rankings) are not displayed, but will be imported if you choose to import data.



e. View the company on trendstop.be: on the bottom of the window a link is provided to view the company on the Trends Top website.

View this company on Trendstop.be





4.2. Importing data

The Trends Top plugin for Dynamics 365 allows you to enrich your Dynamics 365 data with Trends Top information.

- 1. Query Trends Top for company data. (follow the steps described in: 4.1)
- Check the radio buttons and checkboxes for the data you wish to import. Note: financial data, if available, and additional data will always be imported when importing data from Trends Top.

	Current	Trends Top
Name	Biblo	Roularta Business Information
Telephone	02/702.71.21	02/702.70.11
Fax	02/702.71.22	02/702.71.51
Website	http://www.trendstop.be	http://www.roularta-business-information.b
Address Line 1	Raketstraat 50 17	Raketstraat 50 20
Address Line 2	۲	Raketstraat 50 20
Address Line 3	۲	Raketstraat 50 20
Postal Code	◎ 1130	1130
City	© Evere	Evere
Province	۲	Unknown
Country	België	België
Fincancial data	a	
	Current	Trends Top
Key-figures		2015
Rating	n/a	n/a

Roularta Business Information 999044570





L Conta	icts [15]
 Image: Construction of the second seco	Hendrik De Nolf 조 nairman/board Xavier Bouckaert 조 근O Bur Pické 조
Ge • 🗌 Sa	eneral manager Silvio Senkinz 🖄 iles manager Michel Wyckaert 🛣
Sa • • • • •	iles manager Katrien De Nolf ⊠ ersonnel, HRM Jean-Louis Danthine ⊠ ∋P
• 0 EE • 0 M:	Tom Goos X Tom Goos X P Tommy Browaeys X arketing Danielle Joris X
M: Cu	anufacturing Ann Marcelle 조 ustomer serv. Bart Van Cauter 조
Tr. • 📄 • Pr • 📄 Pr	aining Ann Heyman ⊠ oject manag. Pascal Flisch ⊠ oduct devel.
• 🔲 Pr	Tommy Browaeys 🐱 oduct devel.
🚔 Additi	onal Trends Top data
This data legal forr	a is always imported and updated with the latest information. It includes company number, n, sector, nacebel, establishment date, rankings and link to Trends Top.
Cost for thi	s merge: 3 credit(s). 45 credit(s) remaining.
/iew this co	pmpany on Trendstop be

Note: The label 'Already in your CRM' may be shown when the contact has already been imported before by the plugin. You still may choose to refresh the information during the import, by checking the checkbox next to the contact's name.

- C Katrien De Nolf Personnel, HRM Already in your CRM
- 3. Importing data costs credits. The cost for the import and your currently remaining credits are displayed at the bottom of the page. Choose Merge Data to import the data.





4. The plugin will prompt you to start the import, informing you this will cost a certain amount of credits. Choose OK to continue with the import, or Cancel to cancel the import.



5. When the import completes, your Dynamics 365 data will be updated, and the Trends Top tab will display general data, key figures and the rating. (If available)

	rta Business Informat	tion =		Annul Reenve No. of Employees Onne [®] & Angel Oto-
Account Information Account Name Phone Fax Website Parent Account Ticker Symbol	ON Roducts Business Information 62/702.73.01 02/702.75.51 Impg//www.roducts business Information.be 	POSTS ACTIVITIES NOTES Cetter pant here: All posts Anto posts User posts Bebb Account Chartel By Arget Glases, Cet Bibly's well Vesterday	Par	Primary Contact
ADDRESS Raketstraat 50 20 1130 Evere Belgie			· · · · · · · · · · · · · · · · · · ·	RECENT OPPORTUNITIES + Topic Status + Actual Ocer Actual Revense
Trends TOP	General data Company Number BE 0090 04 Legal Fam Databaces. Sector Vew this on Raceted into Intigros Est Date Trends Top Uniffamkings E-mail address 0 no overall Addresd Value 0 no overall Ranking by Turmore 0 no overall 0 no overall 0 no overall	Key-figures 1.570 Financial Year Closing Date Deprive on Trendstop be Deprive on Trendstop be Deprive on Trendstop be Deprive on Trendstop be Turnever Gress manige Profitibios anking Addee value anking Start (FTE)	Rating - Overall health indicator	Get Data Get data for this company from Trends Top? Q. Roularda Busilowsk Information

4.3. Refresh data

To refresh your Dynamics 365 details about a company, follow the same process as described in the section 4.2 Importing data.

4.4. Work with Trends Top data in Dynamics 365

When you have enriched your company records in Dynamics 365 with Trends Top information, you can use the information to create queries, marketing lists, ... based on Trends Top information.





For example you can:

- Query companies with a certain rating.
- Query companies with a certain turnover for a given year.

FILE	ADVANCED FINE	LIST TOOLS SAVED VIEWS	Microsoft Dynamics 365	Angel Gibson Net IT Test ゐ
Query	Saved Results	New Save As Save As Edit Columns Edit Properties	Clear Clear	
	Show	View	Query Debug	
Look f	or: Accounts		Use Saved View: [new]	T
~	Trendstop Rating	<u>Is Greater Than</u>	3	

To view what data is available for querying and displaying in Dynamics 365 view, see section 5. Imported Data.





5. IMPORTED DATA

When importing data, the Trends Top plugin for Dynamics 365 saves data in the following entities en fields.

5.1. Account

The following account fields are updated, depending on your selection. Note that 'Trendstop' fields are always imported when importing data.

Account Name
Main Phone
Fax
Website
Address 1: Line 1
Address 1: Line 2
Address 1: Line 3
Address 1: Zip/Postal Code
Address 1: City
Address 1: State/Province
Address 1: Country/Region
TrendstopCompanyEmailAddress
Trendstop Company Number
Trendstop Detail Url
Trendstop Est Date
Trendstop Vat
Trendstop Legal Form
TrendstopLegalFormCode





Trendstop Nacebel Code
Trendstop Nacebel Description
Trendstop Rating
Trendstop Sector Code
Trendstop Sector Description
Trendstop Sector Ranking Added Value
Trendstop Sector Ranking Turnover
Trendstop Top Ranking Added Value
Trendstop Top Ranking Turnover
Trendstop Import Date
Trendstop Update Date

5.2. Contact

The following contact fields are updated in Dynamics 365 when importing a contact.

First Name
Last Name
Job Title
E-mail
Gender
Company Name
Trendstop Language Code
Trendstop Import Date





5.3. Trendstop Company Figures

The company's figures are stored in the entity 'Trendstop Company Figures'. The following fields are populated.

Account
Name
Balance Type
Closing Date
Duration Months
Financial Year
R012 (= € Turnover)
R015 (= € Gross Margin)
R034 (= € Profit/Loss)
R070 (= € Added Value)
R071 (= € Investments)
RA25 (= Staff (FTE))





6. DOCUMENT VERSIONING

Version	Date	Author
1	6/02/2017	Koen Van Damme